

**BSS**  
ILPA BUYER SELLER SUMMIT

**VIRTUAL  
EXHIBITION  
OF INDIAN  
LEATHER PRODUCTS**  
28th, 29th, 30th January 2021

A PREMIUM  
**LEATHER GOODS  
& ACCESSORIES  
VIRTUAL  
SHOW**



# ILPA BSS



The aim of the summit is to provide a common platform for leather goods buyers and sellers for better interaction and building business opportunities.

# The 1<sup>st</sup> & 2<sup>nd</sup> edition & of ILPA Buyer Seller Summit was successfully held at Hotel ITC Sonar, Kolkata during January



The two-days event saw many international clients and brand representatives visiting the summit and our exporter members had showcased their array of leather goods and accessories. Both the exhibitors and the international/ national visitors were satisfied that their purpose of visiting/participating in the summit was well fulfilled.

**INDIAN LEATHER PRODUCTS ASSOCIATION**  
In Association with THE ECONOMIC TIMES  
CONSUMER CONNECT INITIATIVE

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**ILPA** organised a two day buyer seller summit in association with the Economic Times on January 28-29 at ITC Sonar, Kolkata. The meet was organized by showcasing premium quality leather products from eastern India. The event was inaugurated by Mr. Sanjiv Bhatia, additional chief secretary, MMS&T and was followed by a fashion show displaying leather bags, handbags and wallets.

**HIGH END PRODUCTS**  
The ILPA members are well equipped to produce premium and high quality products from the most economically priced leathers from local tanneries. "Through this event, we have provided a platform for manufacturers/ exporters of leather who displayed their outstanding styles and high-end products. Our member members are supplied to many globally renowned brands, major retailers and chain stores," said Aditya Bandopadhyay, president, ILPA. "The industry is looking for wider opportunities. The objective is to create a linkage between the exports and imports of leather which will be beneficial for long term relationship and also provide an opportunity for business expansion. we are planning to have a meet like this once annually," added Sathya. Council for Leather Exports were co partners for the event, and Mr. Rakesh Chaturvedi, its chairman, Council for Leather Exports emphasized, "During the eastern region potential is very high and market is there and we are looking forward to organise more and bigger events. We are also trying to highlight the capability of our top class infrastructure and entrepreneurial strength." Damiano Franchigny, counsel general Italy graced the occasion as a special guest. He promised to support the leather industry in India and extend all possible support for contributing towards the progress in developing the leather industry in the region and country.

**KEY PURPOSE**  
During the two-day long meet, all the participants displayed their products. There are 34 participants, out of which 33 were from India and one from Italy. A design studio under ILPA, each participant is provided with a room to showcase their products. "We have invited 100 international buyers from all over the world for participation in this meet. This is the first ever leather chamber, ILPA, "We'll manufacture lots of finished leather or leather goods like bags, shoes, belts, etc. These products have been synonymous with the leather industry," stated Jagdish Gajal, vice president, ILPA. The state is one of the largest producer and exporter of leather and leather products and accounts for almost 2 per cent of the country's leather exports. "There are around 500 tanneries and 53 leather manufacturing units in the state. The main objective of the meet is to create a common platform between buyer and seller," added Gajal.

**INDUSTRY SCENARIO**  
Speaking on the leather industry, Alapna Bandopadhyay highlighted that the scenario of leather industry is not encouraging and hence, Supreme Court ordered that all tanning activities in Kolkata be moved to an integrated leather complex just 10 km away from the city. "The development was slow; gradually the speed picked up. The area available is less than 1,100 acres of land in a compact manner. Kolkata is not only an attractive destination for leather industry, but it also creates a large number of employment," added Bandopadhyay.

## Media Coverage by leading daily newspaper

# About ILPA BSS

- ❖ A highly focused B2B summit concentrating on leather, leather goods & accessories.
- ❖ Socially audited & REACH compliant leather goods manufacturers / exporters owning state of the art factories with latest technology will be showcasing their products.
- ❖ Display of fashionable and high-quality products from the most economically priced leathers from local tanneries.



- ❖ Individual meeting arrangements between visitors & participants on request.
- ❖ Option of visiting factories and local tanneries for the overseas buyers on request
- ❖ Best platform to interact with the concentrated leather goods fraternity from India, especially Kolkata.

# About ILPA BSS:

- ❖ Attractive offers to the overseas visitors like Complimentary Stay with free Wi-Fi & breakfast, Airport transfer, Complimentary lunch & Refreshments and Special room if stay is extended by the visitor.
- ❖ Inauguration ceremony in the presence of the industry stalwarts, visitors & dignitaries.
- ❖ Interactive sessions between the buyers & the participants
- ❖ Networking dinner & special Fashion walk.
- ❖ Special product display arrangements for select participants
- ❖ Complimentary language interpretation services.



# ***PRODUCTS on Display:***

- ❖ Ladies Hand Bags & Purses
- ❖ Luggage & Holdalls
- ❖ Briefcases, spectacle cases, desktop items, jewellery boxes, watch cases



- ❖ Men's Bags, Wallets
- ❖ Portfolio, Laptop bags, IPad covers
- ❖ Belts
- ❖ Hand Gloves (Both Fashion & Industrial)
- ❖ All other small leather goods & Accessories



ILPA welcomes Buyers / Importers from Brands, Retail Stores, Chain Stores, Independent sellers, Boutiques, Wholesalers, on-line stores/brands and traders dealing with leather goods and accessories to visit the ILPA Buyer Seller Summit for an unforgettable experience of business building.

## Contact us:



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